### **Creds Deck**





### THE INVISIBLE ARMY

We are a band of experienced designers, writers, strategists and problem solvers. We work with brands that are brave enough to change things for the better.

We get our name from Robinhood's legendary band of fighters. They used uncoventional strategies, nimbleness & brave ideas to win.

We build strong and modern brands using the same principles.









SETU













**HOME REVIEW** 

yaantra®

#### **TATA** REALTY AND INFRASTRUCTURE LTD.



### OUR CAPABILITIES

#### Advertising Print Television

Below the Line Out of Home TV Commercials Integrated campaigns Strategy Brand Strategy Innovation strategy Communication strategy Go-to-market strategy Digital Campaign development Web & Mobile UI/UX Content strategy Media planning Social marketing Design Logo design Brand Identity and Naming Packaging Design language systems Retail environment insurgent

Kartik is the ex-National Creative Director of Madison Communications (now BMB), India's biggest independent communications group.

Before founding Merry Men, he worked for over 15 years at acclaimed national agencies like Ogilvy, Euro RSCG and Redifussion DY&R. He has won many national and international creative awards.

Experience 20 yrs +

Brands worked on Sinsapore TOURISM BOARD















#### THE LEELA



## McDonald's

Task Communication Strategy Nomenclature Logo and Packaging Design Integrated Campaign Instore Collaterals Product Photoshoot TVC

#### Background

In the last few years McDonald's has been losing market share and its sheen thanks to the category becoming extremely competitive.

To check the slide they now planned to introduce. a new Rice Menu that would go head to head with other filling meal options offered by the competition.

#### Challenge

After a few days spent at various McDonald's outlets shadowing and quizzing young customers, we discovered the real challenge:

How do you change the perception of McDonald's from a fast food restaurant to one that's worth considering when you're really hungry?

#### Solution

The rather simple question needed a complex and well thought-through strategy.

- We convinced McDonald's that the right approach was to create a strong positioning for the offering and go beyond the rational benefit of a rice meal.
- Based on a strong insight, the film encouraged young achievers to not disregard their massive lunchtime hunger pangs while chasing their large appetite for success.
- We coined an English+Tamil term 'Super Passi', which means Badi Bhookh, to create a connect with the audiences in our first test market -Chennai.

#### Result

The market research conducted by McDonald's after 3 months of running the campaign revealed:

- The 360-degree

Kartik, the founder of Merry Men, is a Tamilian and this project was a way for him to connect with his roots.

communication had very high recall.

The hip-hop 'Super Passi' track was being lapped up.

Trials of the Rice Menu were exceeding expectations.

• McDonald's was being seen as a place to head to for a filling meal.

Click here to watch the McDonald's Rice Fiesta film











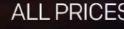




AVAILABLE IN VEG. AND NON-VEG. Available across selected McDoneid's stores in Chennel. IMAGES ARE REPRESENTATIONAL

ALL PRICES ARE INCLUSIVE OF GST









Also available with Spicy Chicken for Rs. 139

#### ALL PRICES ARE INCLUSIVE OF GST

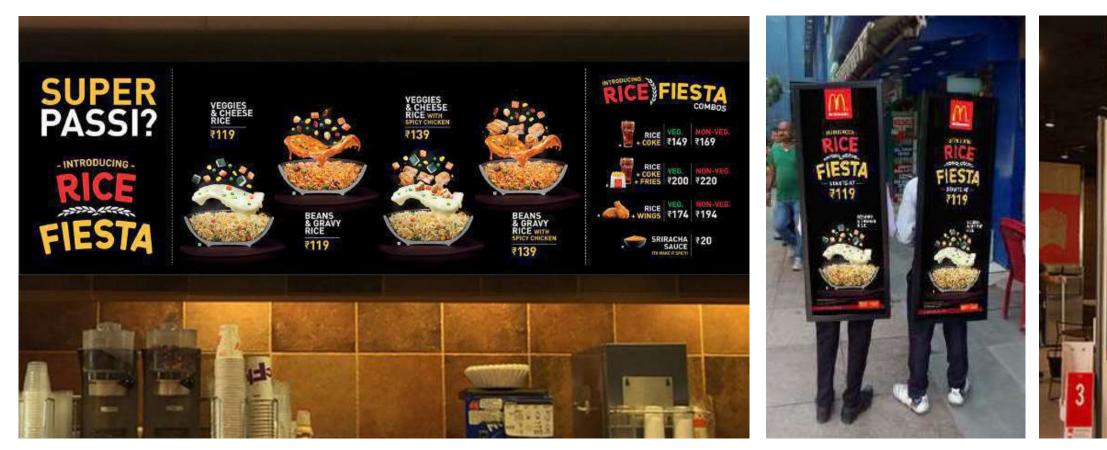
### U BHOOKH?





Terms and Conditions apply. For details, refer to our website www.mcdonaldsindia.com. € 2017 McDonald's. IMAGES ARE REPRESENTATIONAL.

#### ALL PRICES ARE INCLUSIVE OF GST







## Tata Global Internships

Task Brand identity Design language Tone and voice of the brand Brand communication

#### Background

Tata was launching a **Global Internship** Program to invite the brightest young minds from ivy and other marguee colleges around the world to intern at various Tata group companies. The aim was to make it a sought-after internship with an equal emphasis on excellent projects, cultural immersions and the rich heritage of the Tata group.

#### Challenge

With the likes of Netflix. Google and Amazon vying for the attention of this cream of the crop, our biggest challenge was -

How do we get them to pick a 150-year-old Indian company that they have hardly heard of to come and intern at?

#### Solution

Knowing that we were going head to head against those companies, we needed to differentiate ourselves strongly.

The core of our branding and communication came from the spirit of adventure Tata's founding fathers displayed, and the group's constant quest to find solutions to the world's problems.

It led us to position the internship as an invitation to global explorers. A chance for young students to discover their true potential and India.

#### Result

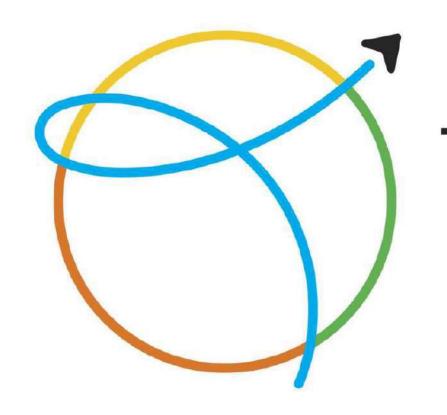
**Over 300 students registered** for the internship online, by far exceeding the expectations of the Tata team.

The first batch included 50 interns from 17 top-notch Universities, who worked on 33 projects at 12 different Tata group companies.

calendar.

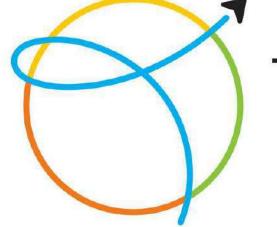
Side notes We have just finished working on the Tata Global Internships campaign for 2021. We had to overcome a new challenge - making remote internships with Tata exciting.

Buoyed by the success of the first year the group has now made Tata Global Internships a permanent part of their



## Tata Global Internships

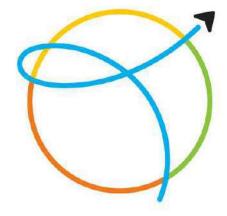




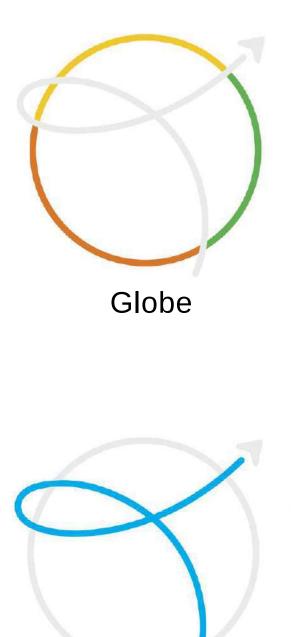
### Tata Global Internships

Secondary Logo

-----



### Tata Global Internships

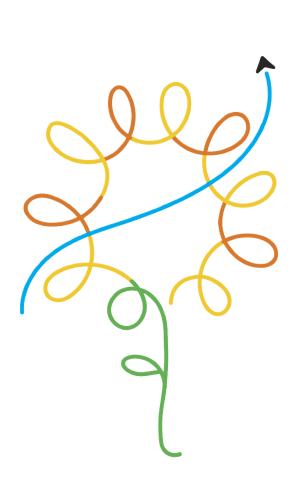


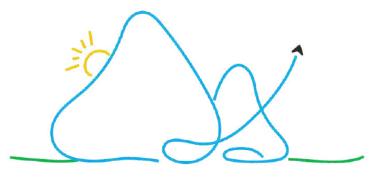


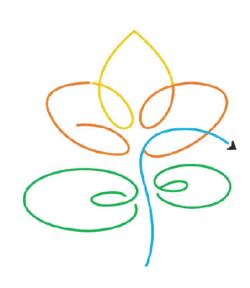
The letter 'T'

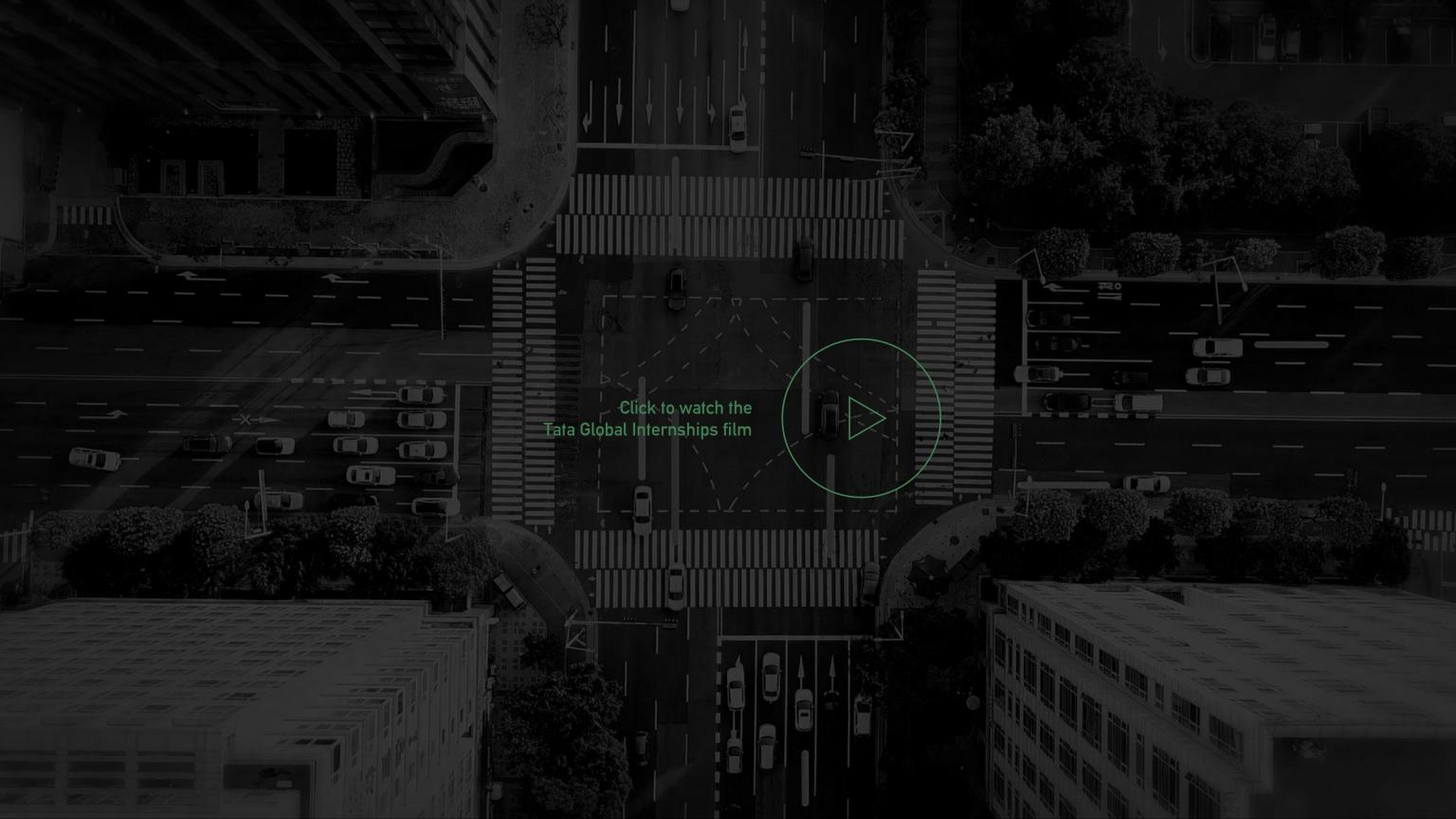
Elements for use in communication









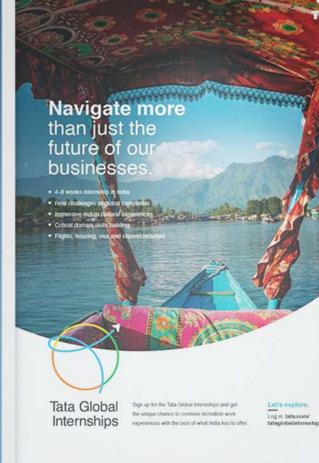




Join the fastest blooming

Login tatacom/ tataglobalistenships

ATA.





Let's explore. Log in: tata.com/ tataglobalintenships

# We are explorers

Pioneered steel, aviation, and hospitality industries in India.

First to introduce employee welfare schemes in 1900s.

Launched science and other educational institutes in India.

EEP 4235. D.T.D 755

C

RES

JRD Tata

India's first

licensed pilot





Digital transformation Build financial models with algorithms to optimise modern farming solutions.

Corporate finance Create valuation reports for potential acquisitions by Tata companies.

Marketing Device a marketing strategy for organic products.

Brand story - creation Create a powerful brand story to make consumers move to electric vehicles.

Some of the business challenges you will work on:

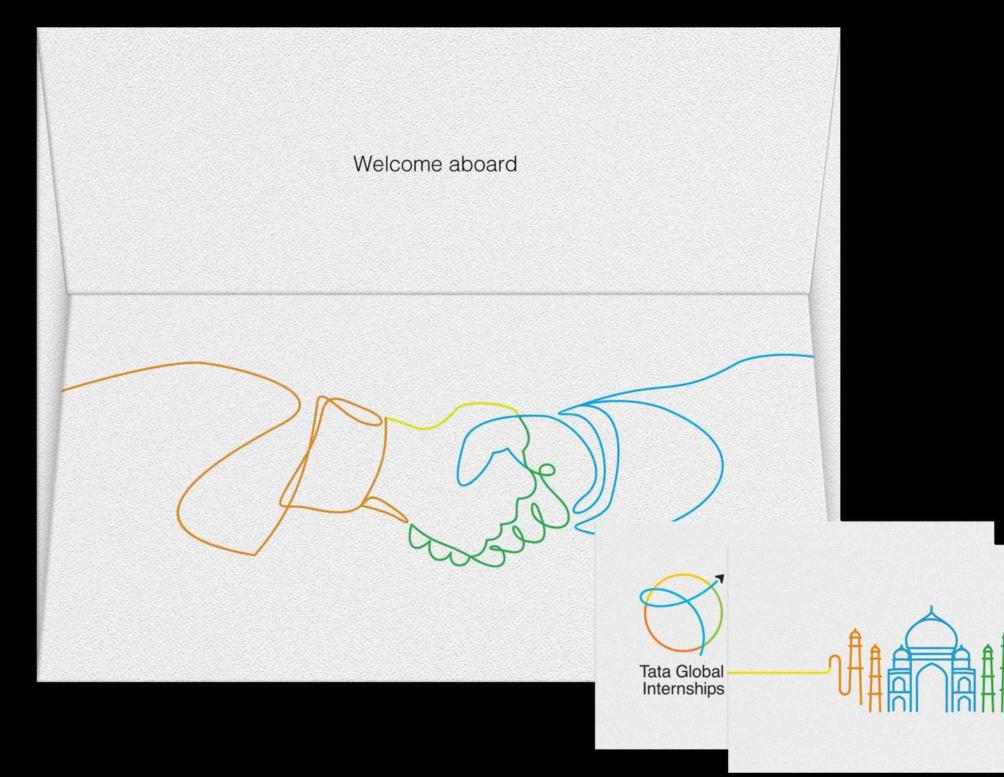
> Finance Improve profil high revenues

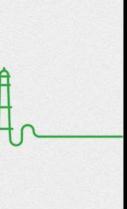
Consulting Design a strategy implementing ele in India.

Fintech Bring digital transformation in our home loan business.

Explore the unchartered. Step into the future of our ten flagship companies. Spot the unseen challenges that lie ahead. Work with our seasoned professionals, experts and fellow explorers to solve them.













Task Brand Strategy Integrated Campaign Social Media Digital Film Event Collaterals Retail Collaterals



#### Background

Setu. an ambitious startup from the stable of Peon Wellness Group was entering the rather nascent category of health supplements, which were made from scientifically proven natural extracts that helped different vital organs stay healthy.

#### Challenge

Brainstorming sessions with the founder. the leadership team at Setu, and chats with potential users helped us articulate the challenge for this online-first brand:

How do we get the urban Indian to care enough about health supplements and start including it in their daily routine?

#### Solution

We helped Setu evolve a comprehensive brand and product strategy, that would help them overcome the key challenge and build a strong positioning.

- We met several health experts and researched online on the dangerously unhealthy lifestyles of urban Indians. which included device addiction, poor food habits, and effects of stress levels.
- It helped us evolve the culturally relevant brand platform of 'Setu: Modern Health Supplements for Modern Lifestyle Ailments'
- We launched the brand with 'The Now Way' digital campaign, and then followed it up with micro campaigns over the course of the year, that helped break down the different facets of the brand and important products in the portfolio.

#### Result

- better than expected.
- platforms.
- audience.

Side notes Working on Setu made us all question our own unhealthy lifestyles. As soon as we got done with the launch, team members signed up for yoga classes and gym memberships.

Being a startup in a very nascent category everyone knew that they shouldn't expect instant results. But the campaigns worked way

 'The Now Way' digital launch campaign video got 2 million views across social media

There were 85000 visits to the campaign landing page in just two weeks, and a steady liftoff in sales.

The follow up campaigns helped the brand increase its user base. and get deeper insights into its

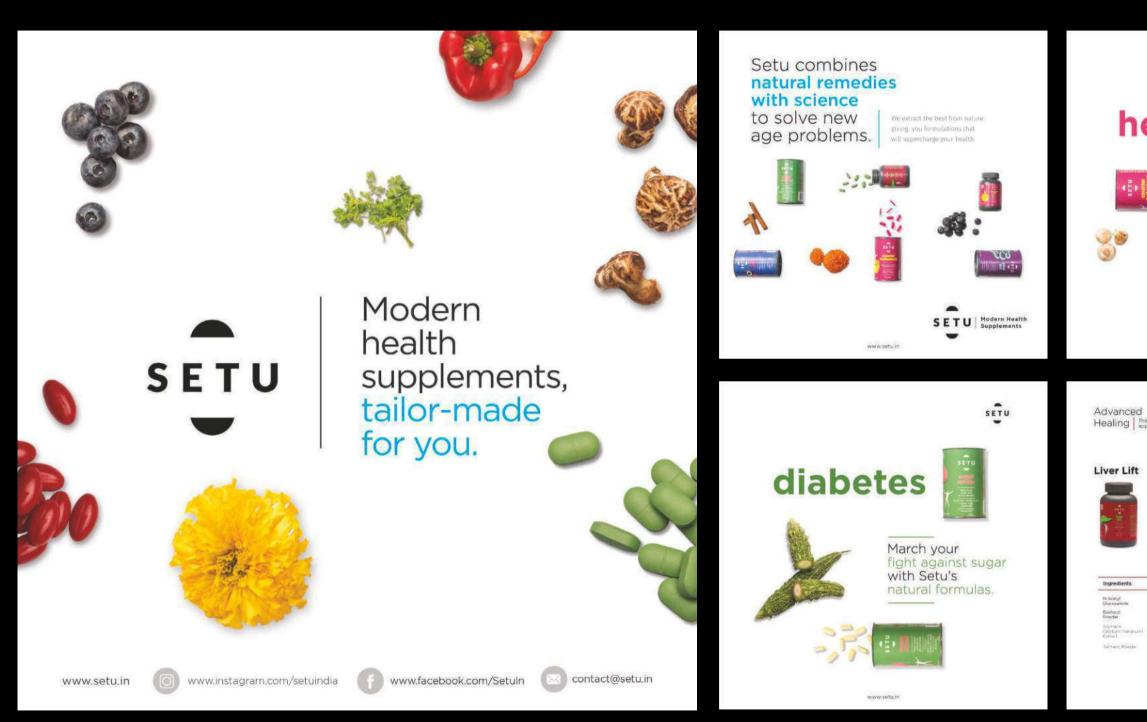
 Setu's performance in its first stage has helped it raise funding and expand its presence to retail. Click here to watch the Setu launch film





Social media posts, web banners, retail POS





Consumer product leaflet



www.setu in

Healing This range provides a potent, multi-mechanism approach to solve your persistent health allments.

The ideal formulation of revenutrients protects against potential twic damage from modern litestyle and accord. A daily serving contains naturally sourced milk thistle, potent guidathine protectors. N-acity/cystem, and agits lipole acid, guitamore protection, in-activity cystemic and april mode of beetroot, tameric, betin and searnum. Each ingredient has proven hepatic advantages and the combined detoxifying action is exponential in this parefully crafted complex. ver Lift is the most powerful liver protection formula



N-Acetyl Cysteine Alpha Lipoic Acid

Per Capsule

50-019260

(Qdimca)

ADress.



Suggested for Liver Lift can be recommended for individuals that want to protect their liver from harmful substances present in the body, food, and environmental toxins.

Per Capsule 250mg Sthing

150mg (80% Flavoroids) 100mg cites

100100 Gutatione

www.setu.in

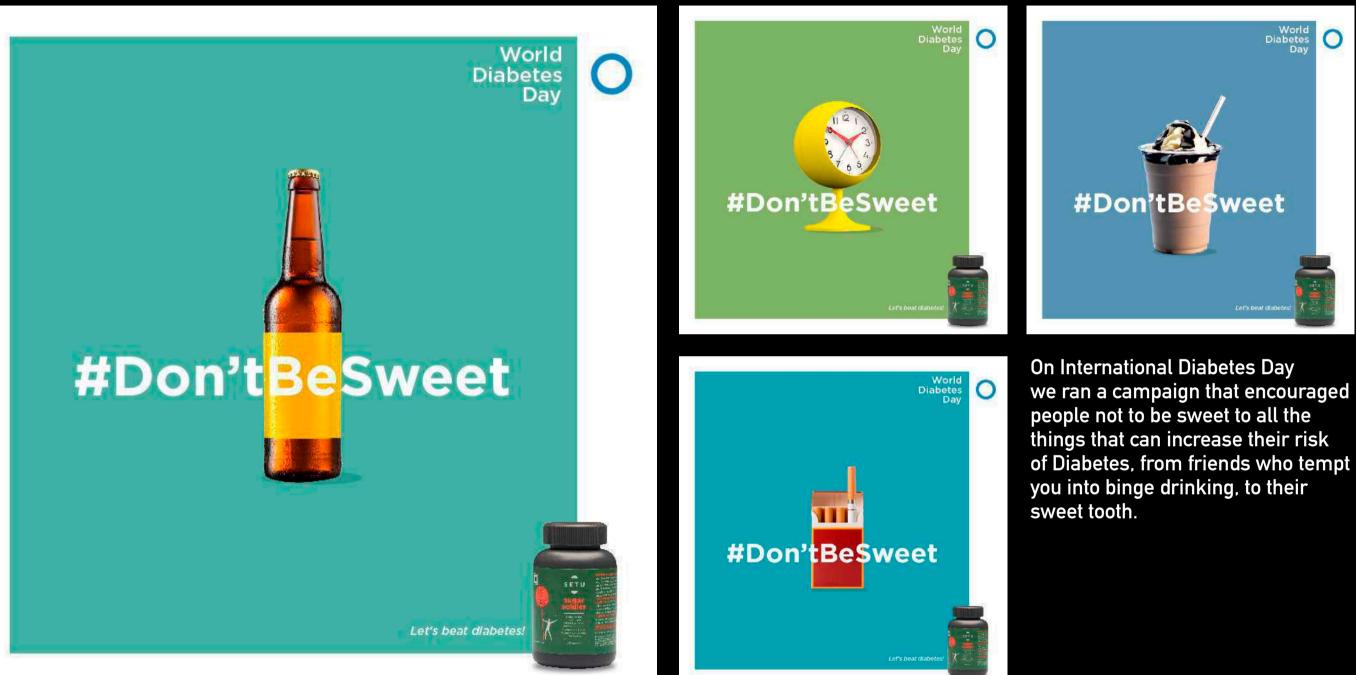
Ingredients

Apple Lope Acd

Histor

Salary.m.







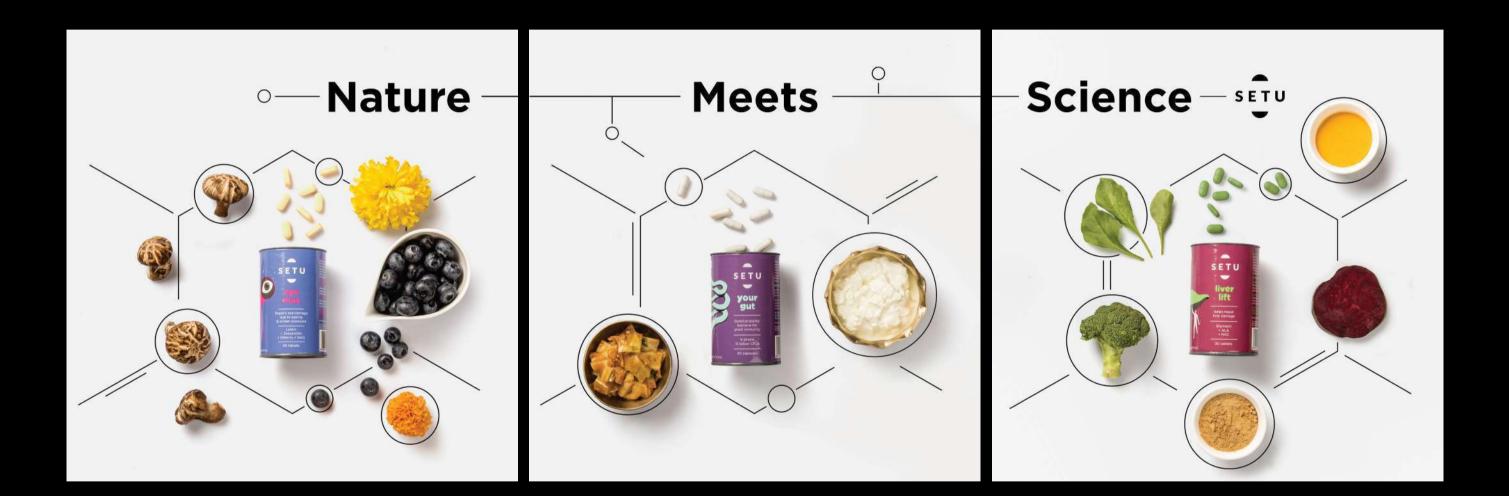
# #EyeMaxReviews

SETU

eye max



Setu Eye Max protects eyes from the strain of staring at screens. Sensing a great brand opportunity we launched the 'Setu Eye Max' reviews campaign, which helped binge watchers and gamers decide, if it was worth the eye strain.



# MooShake

Task Brand Positioning Brand Identity Design Packaging Design Print and Outdoors Digital Film Social Media Activation Ideas and Design

### Background

Milk Mantra, a dairy startup from Orissa had already worked with us on a project, and came back to us to help them launch their latest offering the world's first haldi milkshake.

Side

notes

### Challenge

Hanging out with moms and kids helped us get a better perspective of their decision-making patterns when it comes to this category. Clearly the brand's biggest challenge was:

Making a Haldi based milkshake seem cool to the kids while Moms understood its health benefits.

### Solution

We came into the project on the ground floor, while the final tasting of the product flavours was still on. It was obvious that the brand, which was up against Goliaths, needed a very fresh strategy to stand out.

- We evolved a brand strategy of MooShake being the Sooper Milk, taking the high ground for the category.
- Created packaging that would help it standout on the shelves by breaking some category codes.
- Created a guirky mascot - Sooper Moo, that was instantly recognizable and unique Moo speak (which made him a big hit on Twitter).
- Used the unique look and feel across all touch points, from packaging to the website, to integrate the brand story.
- Used influencers smartly to amplify the campaign effect.

#### Result

The brand has since had to slow down all plans of expansion, because they had distribution and supply issues that needed sorting out.

The launch campaign did exceedingly well. The launch video was viewed by over 28K people in Bangalore, in just a week.

 The innovative newspaper ads and other pieces of communication had certainly made a big impact, as seen from demand and feedback from dealers.

Enquiries for stocking MooShake through the website and social media started pouring in.

So did lots of Moo Love. Influencer moms started sharing their kids love for MooShake, making #milkjustsooper trend on twitter in Bangalore during the launch week.







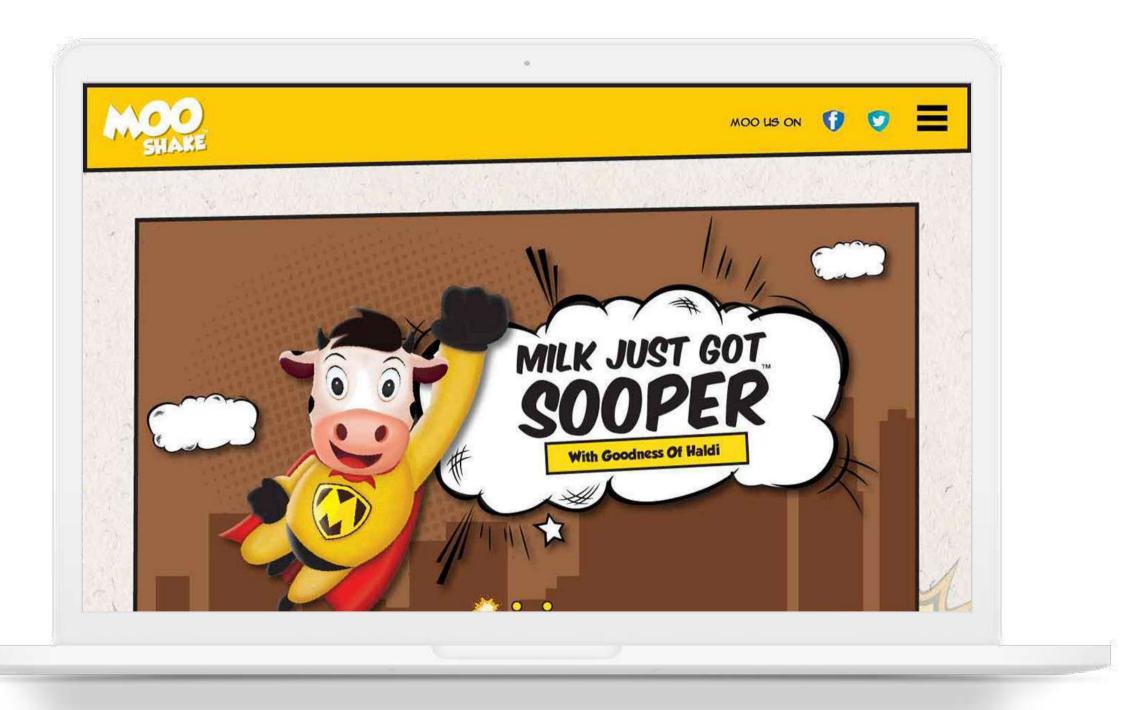


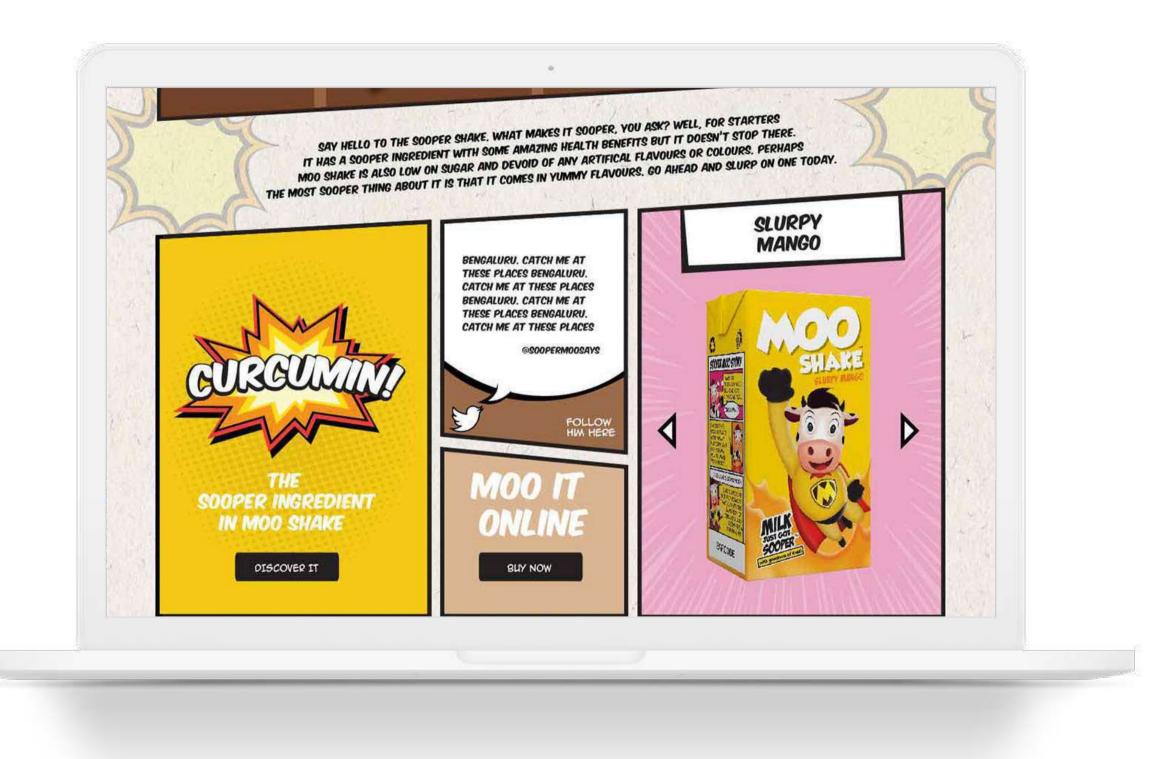


#MILKJUSTGOTSOOPER

BARY OF CUTAINNOCHAFY CONSULTAINNOCH







## Yaantra

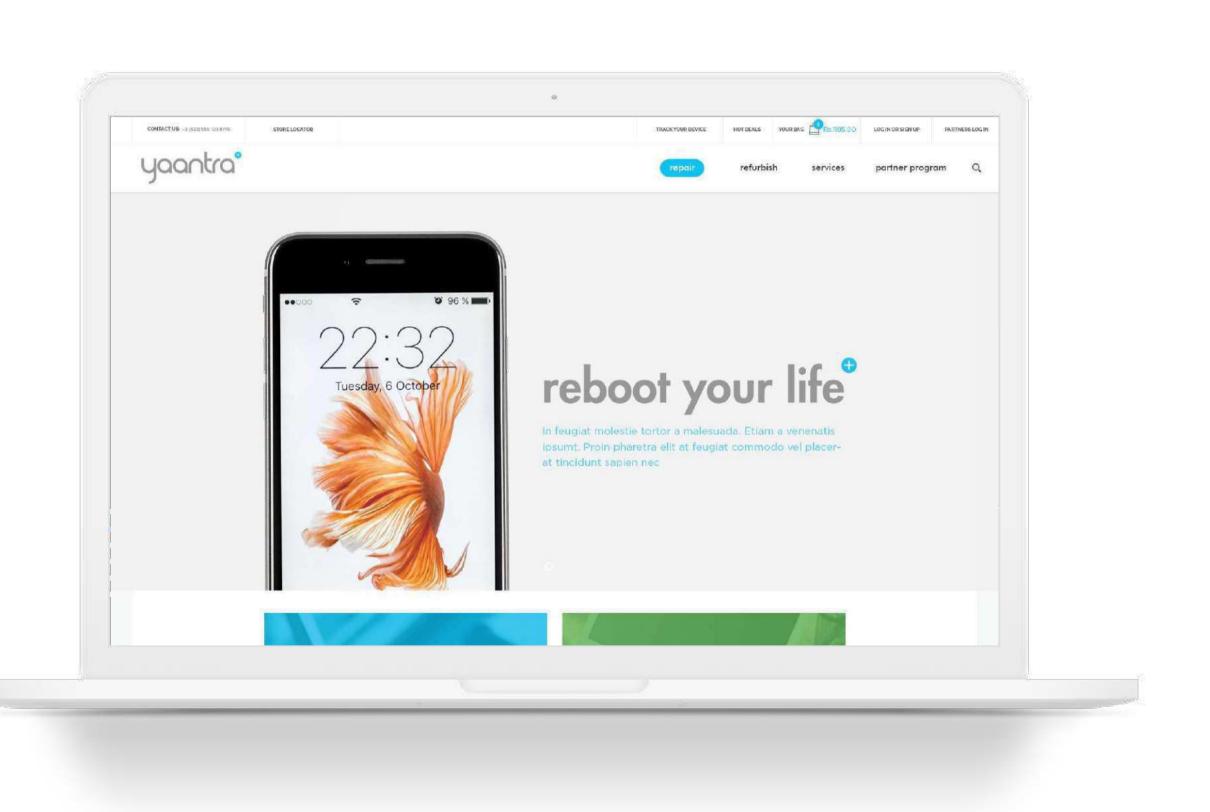
Yaantra, a refurbishment and repair mobile startup, started life as Gadget Guru. We were tasked with giving the brand's new name 'Yaantra', a complete makeover.

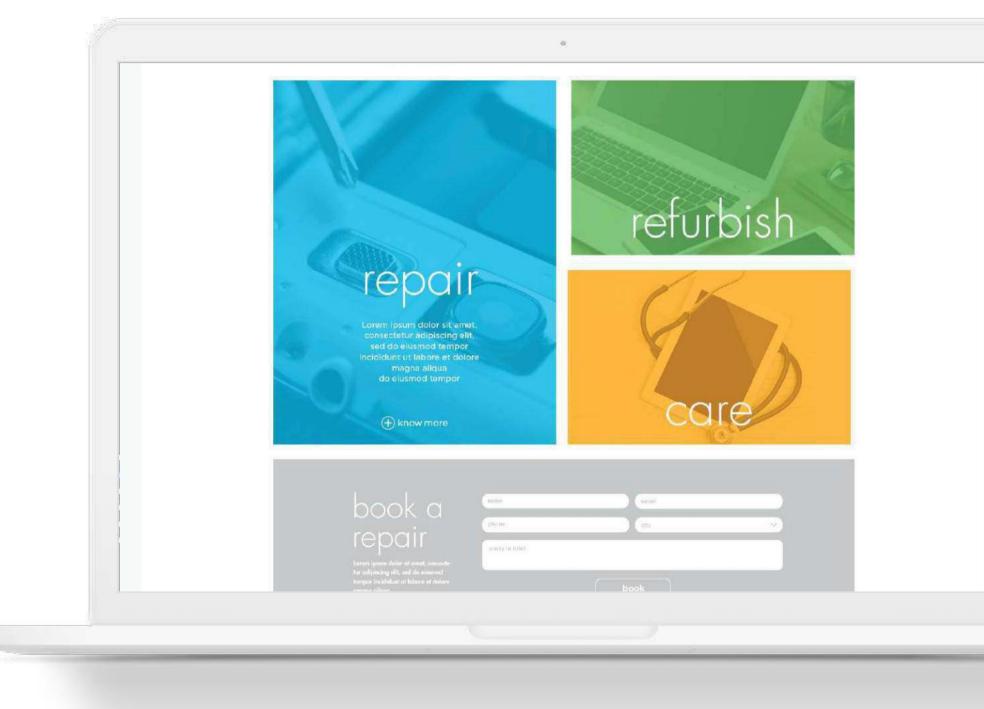
> Task Brand Strategy Brand Identity Design Ecommerce Website Packaging Design

# yaantra

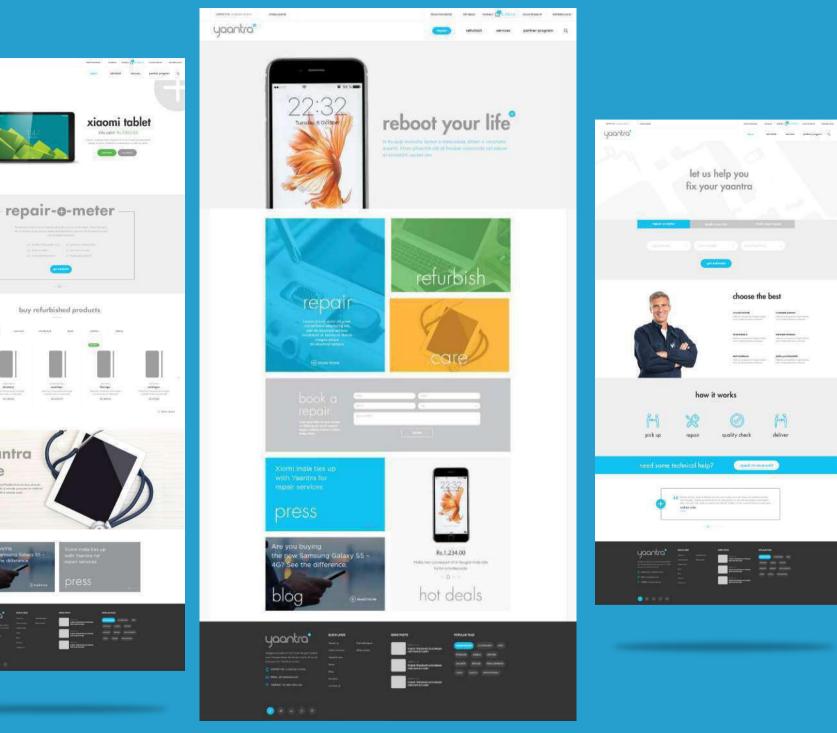


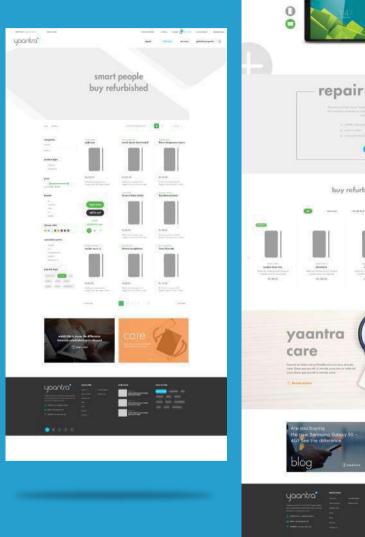












yaantra

21 mm	
in an	
-	AR an interest





# Sebamed

Sebamed, a German skin care brand wanted us to design a calendar around the brand's core philosophy of living in harmony with nature.

> Task Concept Photography Retouching Design Print supervision



#### Sebamed Calendar theme 2013

Live and Let Live

Calendars sit on tables for an entire year. With this in mind we created a calendar that blended the theme of co-existence with stunning visual imagery.

Side notes

Only the models and props have been shot in the making of this calendar, everything else was done in postproduction. So no animals were disturbed in the making of it, except us.













Jul 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 Forskin the way it's meant to be



Sebamed Calendar theme 2016

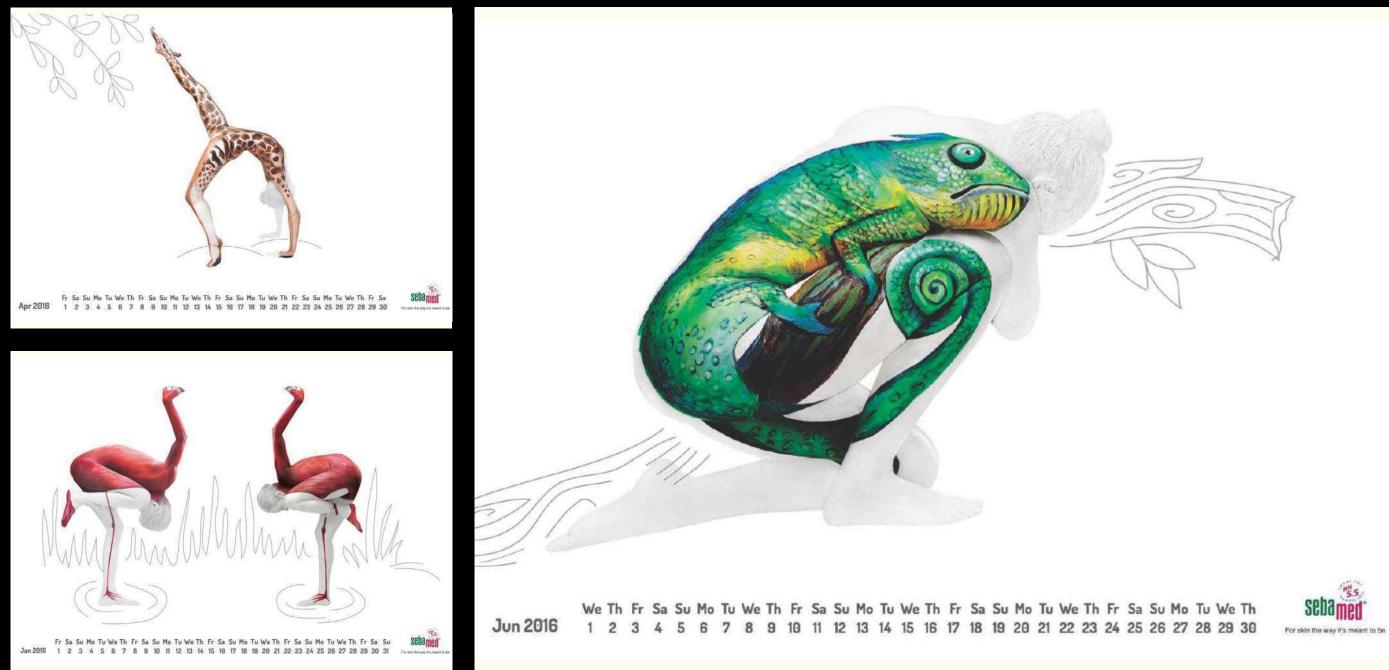
Art meets Harmony

The enthusiastic response to the first calendar made it now a permanent feature. But we were determined to push the envelope every year and surprise the receiver while reinforcing the 'Live & Let Live' theme.

Side<br/>notesThis calendar was a mammoth production that took 3 days, 8 artists<br/>from JJ school of Arts, and 35 make up artists from the renowned Fat Mu company.







Sebamed Calendar Theme 2017

# Bodyscapes

What would the world be like if we all lent a hand to mother nature? If we bent our backs to protect wild animals? This became the inspiration for another edition of the calendar, building on the the theme of coexistence.

An extremely challenging shoot since we were capturing the human body in macro.

Side

notes











# Jiva Spa, Bekal

Taj's premium spa property in Bekal, Kerela wanted to advertise its long stay therapies in International magazines. We invited readers to come to Bekal, and be reborn.

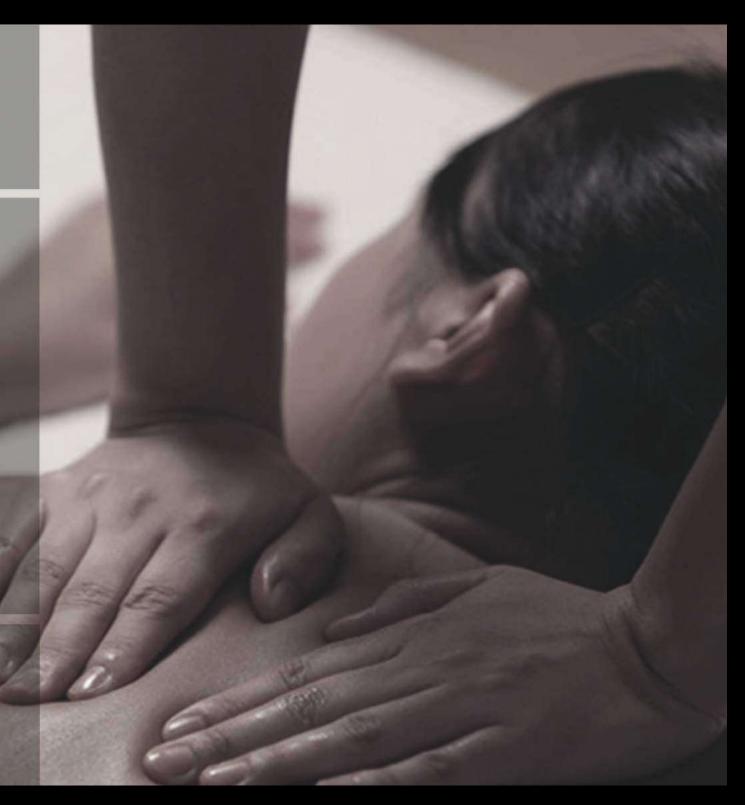
> Task Print Ads



Name: Linda Edwards Date of birth: 16th Jan, 2012 Place of birth: Bekal, Kerala

Presenting long and short term wellness programs at the newly opened luxurious Jiva spa retreat in Bekal. Far from the milling crowds, in a breathtakingly scenic part of Kerala, lies the 126,000 square foot oasis of luxury where we practice Ayurveda the traditional and authentic way. The spa offers Jiva's signature experiences of body anointment (Alepa) and purifying bathing ceremonies (Abhisheka) at exclusive pavilions. It also houses one of its kind Ayurveda Sanctuary, which is designed like a traditional Ayurveda Physician's house and offers comprehensive programs by highly qualified physicians. If you'd like to know more about which therapy to choose, get in touch with us. We'll help you plan your rebirth.

> IVA Bekal



Name: William Smith Place of Birth: Bekal, Kerala Time of Birth: 3.54 PM

Presenting long and short term wellness programs at the newly opened luxurious Jiva spa retreat in Bekal. Far from the milling crowds, in a breathtakingly scenic part of Kerala, lies the 126,000 square foot oasis of luxury where we practice Ayurveda the traditional and authentic way. The spa offers Jiva's signature experiences of body anointment (Alepa) and purifying bathing ceremonies (Abhisheka) at exclusive pavilions. It also houses one of its kind Ayurveda Sanctuary, which is designed like a traditional Ayurveda Physician's house and offers comprehensive programs by highly qualified physicians. If you'd like to know more about which therapy to choose, get in touch with us. We'll help you plan your rebirth.

Bekal



We love to chat over freshly brewed coffee, good tea or beer.

> mariska@merrymen.co.in kartik@merrymen.co.in

4, Susheela Sadan, Perry Cross Road, Bandra West, Mumbai, Maharashtra, India, 400050.

+91 9619733115 +91 9870014333